

DOMS INDUSTRIES LIMITED

Continued Growth Momentum and Strategic Progress in Q1'FY27

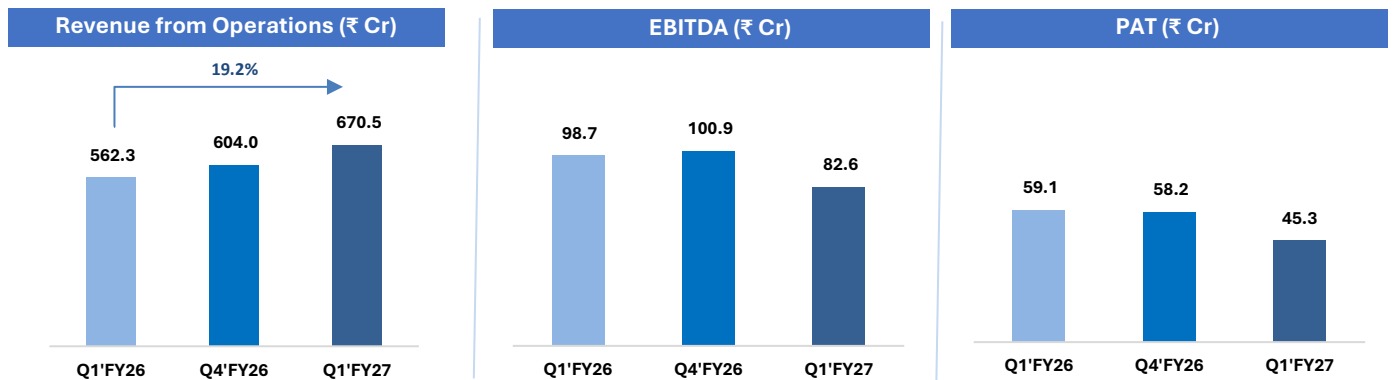
Revenue up by **19.2%** y-o-y at ₹ **670.5 Cr**

Umbergaon, Gujarat August 03, 2026: DOMS Industries Limited ('DOMS'), a Company engaged in the manufacturing and marketing of a diverse range of products that cater to the evolving needs of children, adolescents, and young adults through their formative years, announced its unaudited Financial Results for Q1'FY27.

Consolidated Key Financial Highlights are as follows:

Particulars (₹ Cr)	Q1'FY27	Q1'FY26	Y-o-Y % Change	Q4'FY26	FY26
Revenue from Operations	670.5	562.3	19.2%	604.0	2,326.4
Gross Profit (GP)	255.8	236.9		267.7	1,015.1
GP Margin (%)	38.2%	42.1%		44.3%	43.6%
EBITDA	82.6	98.7	(16.4%)	100.9	402.6
EBITDA Margin (%)	12.3%	17.6%		16.7%	17.3%
PBT	61.1	79.3		78.9	322.3
PBT Margin (%)	9.1%	14.1%		13.1%	13.9%
PAT	45.3	59.1	(23.4%)	58.2	239.6
PAT Margin (%)	6.8%	10.5%		9.6%	10.3%

Consolidated Performance Highlights for Q1'FY27



Performance Highlights for Q1'FY27

- **Revenue from Operations** for Q1'FY27 grew by 19.2% to ₹ 670.5 Cr as compared to Q1'FY26. The sustained revenue growth was driven by:
 - Strong domestic demand, supported by healthy back-to-school season traction
 - Successful new product launches with encouraging consumer acceptance
 - Marginally higher ASPs driven by calibrated pricing actions to partially offset raw material inflation
- **EBITDA** for Q1'FY27 moderated by 16.4% to ₹ 82.6 Cr as compared to Q1'FY26. **EBITDA margin** for Q1'FY27 stood at 12.3% as compared to 17.6% in Q1'FY26. This decline was primarily due to transitory headwinds on account of:
 - Significant increase and volatility in raw material costs, driven by the Middle East conflict and broader global uncertainties
 - Higher Employee Benefit Expenses on account of new tranche of ESOP grants and increase in headcount to support requirement at the upcoming new facility
 - Elevated Other Expenses on account of the Channel Partners Meet and the milestone event marking possession of the first building in the 50+ acre project
- **PAT** for Q1'FY27 moderated by 23.4% to ₹ 45.3 Cr as compared to Q1'FY26. **PAT margin** for Q1'FY27 stood at 6.8% as compared to 10.5% in Q1'FY26. The PAT was impacted on account of higher depreciation due to capacity expansion and commissioning of new facilities to support growth

Commenting on the results and performance, Mr. Santosh Raveshia, Managing Director, DOMS Industries Limited said:

“We were able to maintain our growth momentum in Q1 FY27 despite a difficult external environment, including a sharp increase and continued volatility in raw material prices. The domestic market remained the main driver of performance, helping us deliver over 19% year-on-year growth during the quarter. Growth was broad-based across our key categories — Scholastic Stationery, Scholastic Art Materials, Kits & Combos, Office Supplies, and Paper Stationery — supported by the back-to-school season, new product launches, and ongoing investments in manufacturing.

I am also encouraged by the team’s efforts in navigating the macroeconomic environment. Despite sustained input cost pressures and supply-side challenges, we ensured continuity in production and operations. In this context, the Company remained focused on volume-led growth and market share expansion, over near-term margin considerations amid sharp and volatile commodity inflation.

On the strategic front, we are excited about the recent acquisition of the Reynolds brand and the planned commencement of the first phase of our 50+ acre greenfield facility. The acquisition of identified assets, customer contracts, intellectual property, and employees associated with Reynolds gives the Company the opportunity to build on the legacy of a well-recognized brand, expand our reach to a wider audience, and further strengthen our writing instruments portfolio. We aim to develop Reynolds as a strong parallel brand and introduce multiple products under the Reynolds name, with a primary focus on the office segment.

Following a slight delay, we are now progressing toward commercialization of the first phase at our 50+ acre greenfield facility. Commercial operations are expected to commence by the end of Q2 FY27, with over 300,000 square feet of manufacturing area coming on stream. In the near term, this will significantly enhance our capacities across key product categories in scholastic stationery and office supplies.

Domestic demand remains supportive. While raw material volatility continues to be a factor to watch, the overall market outlook remains positive. We will continue to focus on volume-led growth and enhancing our market share. With expanded capacity, a stronger brand portfolio, and continued focus on execution, we are confident about the rest of the year.”

About DOMS Industries Limited:

DOMS Industries Limited (“DOMS”) is one of India’s largest manufacturers and marketers of Stationery and Art products company. The Company designs, develops, manufactures and sells a broad portfolio of products across eight core categories within the Stationery and Art products - Scholastic Stationery, Scholastic Art Material, Paper Stationery, Kits and Combos, Office Supplies, Back to School, Hobby and Craft and Fine Art Products. Recently, DOMS expanded into the baby hygiene segment through the acquisition of Uniclax Healthcare Private Limited, advancing its strategy to grow into adjacent categories that serve the evolving needs of children and young consumers.

The Company’s products are primarily sold under the flagship brand ‘DOMS’, as well as through other brands/ sub-brands, like Reynolds, C3, Amariz, FixyFix and Wowper and associate brand ClapJoy. The Company’s multi-channel distribution network is spread domestically across 28 states and 8 UTs of India as well as in 55+ countries globally covering US, Middle East & Africa, Asia Pacific, Europe and Australia.

The Company’s keen focus on research and development (R&D), product engineering, backward integrated manufacturing operations, large and diverse product portfolio has enabled DOMS to become the fastest growing Stationery and Art material products company in India in terms of revenue over the past few years. With a focus on excellence and a commitment to consumer satisfaction, the Company has now become a trusted name in the global market. The Company's long legacy is based on its commitment to quality, dependability and redefining the industry's future.

Disclaimer : *Certain statements in this “Release” may not be based on historical information or facts and may be “forward looking statements” within the meaning of applicable securities laws and regulations, including, but not limited to, those relating to general business plans & strategy of the Company, its future outlook & growth prospects, future developments in its businesses, its competitive & regulatory environment and management's current views & assumptions which may not remain constant due to risks and uncertainties. Actual results could differ materially from those expressed or implied. The Company and its management assumes no responsibility to publicly amend, modify or revise any statement, based on any subsequent development, information, or events, or otherwise. This “Release” does not constitute a prospectus, offering circular or offering memorandum or an offer to acquire any shares and should not be considered as a recommendation that any investor should subscribe for or purchase any of the Company’s shares. The financial figures in this “Release” have been rounded off to the nearest ₹ One Cr. The*

financial results are consolidated financials unless otherwise specified.

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