DOMS INDUSTRIES LIMITED

Volume Lead Revenue Growth of 17.6% in Q2'FY27

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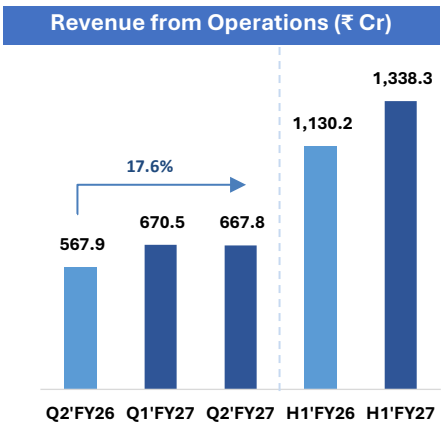
Umbergaon, Gujarat November 02, 2026: DOMS Industries Limited ('**DOMS**'), a Company engaged in the manufacturing and marketing of a diverse range of products that cater to the evolving needs of children, adolescents, and young adults through their formative years, announced its unaudited Financial Results for Q2 & H1'FY27.

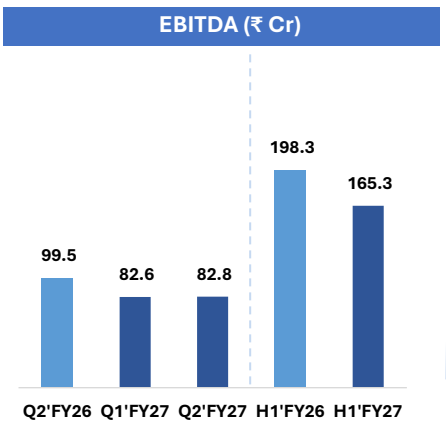
Consolidated Key Financial Highlights are as follows:

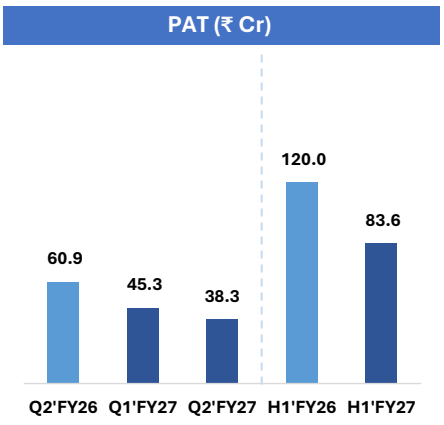
Particulars (₹ cr)	Q2'FY27	Q2'FY26	Y-o-Y %Change	Q1'FY27	H1'FY27	H1'FY26	Y-o-Y %Change
Revenue from Operations	**667.8**	**567.9**	**17.6%**	**670.5**	**1,338.3**	**1,130.2**	**18.4%**
Gross Profit (GP)	260.9	248.7		255.8	516.7	485.6	
GP Margin	*39.1%*	*43.8%*		*38.2%*	*38.6%*	*43.0%*	
EBITDA	**82.8**	**99.5**	**-16.8%**	**82.6**	**165.3**	**198.3**	**-16.6%**
EBITDA Margin (%)	***12.4%***	***17.5%***		***12.3%***	***12.4%***	***17.5%***	
PBT [Before Exceptional Expense (EE)]*	61.3	81.8		61.1	122.5	161.2	
PBT (Before EE) Margin (%)	*9.2%*	*14.4%*		*9.1%*	*9.2%*	*14.3%*	
PBT	51.0	81.8		61.1	112.1	161.2	
PAT	**38.3**	**60.9**	**-37.0%**	**45.3**	**83.6**	**120.0**	**-30.3%**
PAT Margin (%)	***5.7%***	***10.7%***		***6.8%***	***6.2%***	***10.6%***	

**Exceptional Expense refers to one-time exceptional loss of ₹10.4 Cr towards damages caused by heavy rainfall and flooding. Relevant insurance claims have been lodged and the associated recovery is expected to substantially offset the P&L impact in due course*

Consolidated Performance Highlights for Q2 & H1'FY27







Performance Highlights for Q2'FY27

- **Revenue from Operations** for Q2'FY27 grew by 17.6% to ₹ 667.8 Cr as compared to ₹ 567.9 Cr in Q2'FY26.
    - Sustained revenue growth was driven by:
        - Volume growth, both in domestic and export markets
        - Capacity addition (Y-o-Y) and successful new product launches
        - Marginally higher ASPs driven by calibrated pricing actions to partially offset raw material inflation
    - Inventory damage due to exceptionally heavy rainfall and flooding, led to a sales growth loss of estimated 300–350 bps during Q2'FY27

- **EBITDA** for Q2'FY27 moderated by 16.8% to ₹ 82.8 Cr as compared to ₹ 99.5 Cr in Q2'FY26. **EBIDTA margin** for Q2'FY27 stood at 12.4% as compared to 17.5% in Q2'FY26. EBITDA Margin improved sequentially from 12.3% in Q1'FY27.
    - Consumption margins improved sequentially, supported by softer raw material prices during the early part of the quarter, partially offset by a sharp increase in input costs during the latter half.
    - Benefits from improved consumption margins were partly offset by higher employee expenses arising from temporary under-absorption of fixed overheads of Reynolds Team due to transitory impact in commencement of production, marginally affecting EBITDA margins.

- **PAT** for Q2'FY27 moderated by 37.0% to ₹ 38.3 Cr as compared to ₹ 60.9 Cr in Q2'FY26. **PAT margin** for Q2'FY27 stood at 5.7% as compared to 10.7% in Q2'FY26.
    - Profit After Tax was impacted higher primarily due to exceptional expense of ₹ 10.4 Cr arising from damages caused by heavy rainfall and flooding.
    - Relevant insurance claims have been lodged, and the associated recovery is expected to substantially offset the financial impact in due course.

Performance Highlights for H1'FY27

- **Revenue from Operations** for H1'FY27 grew by 18.4% to ₹ 1,338.3 Cr as compared to ₹ 1,130.2 Cr in H1'FY26, in line with our yearly guided range.

- **EBITDA** for H1'FY27 moderated by 16.6% to ₹ 165.3 Cr as compared to ₹ 198.3 Cr in H1'FY26. **EBIDTA margin** for H1'FY27 stood at 12.4% as compared to 17.5% in H1'FY26.

- **PAT** for H1'FY27 moderated by 30.3% to ₹ 83.6 Cr as compared to ₹ 120.0 Cr in H1'FY26. **PAT margin** for H1'FY27 stood at 6.2% as compared to 10.6% in H1'FY26.

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Commenting on the results and performance, Mr. Santosh Raveshia, Managing Director, DOMS Industries Limited said:

"We reported another quarter of sustained growth, with revenue increasing by 17.6% year-on-year in Q2'FY27 and 18.4% in H1'FY27. This growth was supported by healthy volume expansion across both domestic and export markets, reflecting the strength of our brands, the benefits of ongoing capacity expansion, and a continued positive market response to our new product launches.

Growth during the quarter was broad-based, with all our key categories delivering positive performance. Our Scholastic Stationery, Scholastic Art Material and Office Supplies businesses continued to benefit from healthy underlying demand, while Hobby & Craft maintained strong momentum, supported by portfolio expansion and increased manufacturing capacity. The Back-to-School category also delivered robust growth.

The quarter also presented certain external challenges. Unusually heavy rainfall and flooding in Gujarat affected sales growth by an estimated 300–350 basis points. In addition, raw material prices remained volatile amid ongoing geopolitical uncertainties. Despite these headwinds, we maintained our EBITDA margin at 12.4%, in line with the previous quarter.

I am pleased to share that we have achieved a significant milestone with the commissioning of the first building at our new 50-acre manufacturing facility. Dedicated to Reynolds pen production, this building is expected to begin contributing to revenues from Q3'FY27 onwards, marking an important step in our long-term capacity expansion roadmap.

Looking ahead, we remain encouraged by the positive demand environment across our key categories and markets and remain confident of delivering our guided consolidated sales growth of 18–20% for FY27."

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About DOMS Industries Limited:

DOMS Industries Limited ("DOMS") is one of India's largest manufacturers and marketers of Stationery and Art products company. The Company designs, develops, manufactures and sells a broad portfolio of products across eight core categories within the Stationery and Art products - Scholastic Stationery, Scholastic Art Material, Paper Stationery, Kits and Combos, Office Supplies, Back to School, Hobby and Craft and Fine Art Products. Recently, DOMS expanded into the baby hygiene segment through the acquisition of Uniclan Healthcare Private Limited, advancing its strategy to grow into adjacent categories that serve the evolving needs of children and young consumers.

The Company's products are primarily sold under the flagship brand 'DOMS', as well as through other brands/ sub-brands, like Reynolds, C3, Amariz, FixyFix and Wowper and associate brand ClapJoy. The Company's multi-channel distribution network is spread domestically across 28 states and 8 UTs of India as well as in 55+ countries globally covering US, Middle East & Africa, Asia Pacific, Europe and Australia.

The Company's keen focus on research and development (R&D), product engineering, backward integrated manufacturing operations, large and diverse product portfolio has enabled DOMS to become the fastest growing Stationery and Art material products company in India in terms of revenue over the past few years. With a focus on excellence and a commitment to consumer satisfaction, the Company has now become a trusted name in the global market. The Company's long legacy is based on its commitment to quality, dependability and redefining the industry's future.

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Disclaimer : *Certain statements in this "Release" may not be based on historical information or facts and may be "forward looking statements" within the meaning of applicable securities laws and regulations, including, but not limited to, those relating to general business plans & strategy of the Company, its future outlook & growth prospects, future developments in its businesses, its competitive & regulatory environment and management's current views & assumptions which may not remain constant due to risks and uncertainties. Actual results could differ materially from those expressed or implied. The Company and its management assumes no responsibility to publicly amend, modify or revise any statement, based on any subsequent development, information, or events, or otherwise. This "Release" does not constitute a prospectus, offering circular or offering memorandum or an offer to acquire any shares and should not be considered as a recommendation that any investor should subscribe for or purchase any of the Company's shares. The financial figures in this "Release" have been rounded off to the nearest ₹ One Cr. The financial results are consolidated financials unless otherwise specified.*

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