

DOMS INDUSTRIES LIMITED

Consistent Sales Growth Strengthens Market Position

Consolidated Revenue for FY25 up by **24.4% y-o-y** at ₹ **1,912.6 Cr**
 Consolidated EBITDA for FY25 up by **27.8% y-o-y** at ₹ **348.4 Cr**
 Consolidated PAT for FY25 up by **33.7% y-o-y** at ₹ **213.5 Cr**

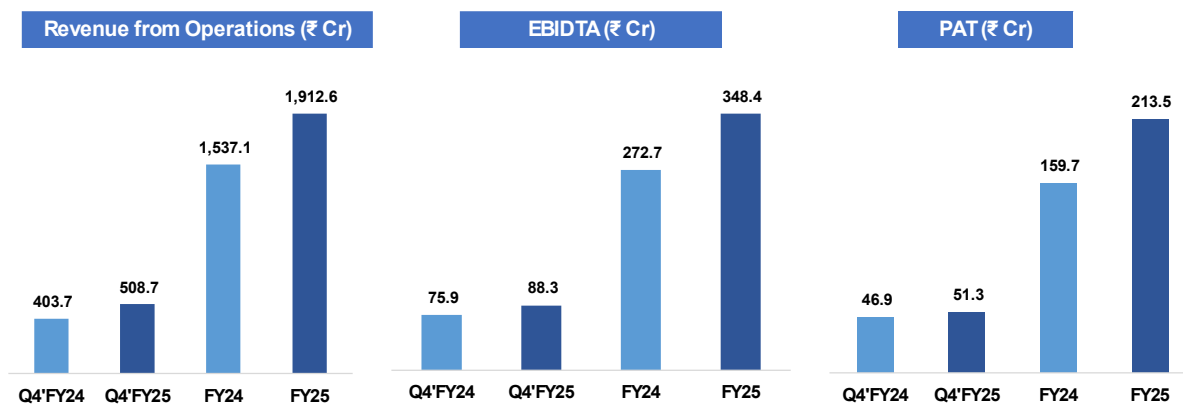
Board of Directors Propose Final Dividend at ₹ 3.15 per Equity Share

Umbergaon, Gujarat, May 19, 2025: DOMS Industries Limited (**'DOMS'**), a Company engaged in the manufacturing and marketing of a diverse range of products that cater to the evolving needs of children, adolescents, and young adults through their formative years., announced its Financial Results for the Q4 & FY2025.

Consolidated Key Financial Highlights are as follows:

Particulars (₹ Cr)	Q4'FY25	Q4'FY24	Y-o-Y % Change	Q3'FY25	FY25	FY24	Y-o-Y % Change
Revenue from Operations#	508.7	403.7	26.0%	501.1	1,912.6	1,537.1	24.4%
Gross Profit (GP)	223.5	177.6		218.2	832.0	644.4	
GP Margin	43.9%	44.0%		43.5%	43.5%	41.9%	
EBITDA	88.3	75.9	16.2%	87.9	348.4	272.7	27.8%
EBITDA Margin (%)	17.3%	18.8%		17.5%	18.2%	17.7%	
PBT	68.6	63.0		73.0	286.8	214.5	
PBT Margin (%)	13.5%	15.6%		14.6%	15.0%	14.0%	
PAT	51.3	46.9	9.3%	54.3	213.5	159.7	33.7%
PAT Margin (%)	10.1%	11.6%		10.8%	11.2%	10.4%	

Consolidated Performance Highlights for Q4 & FY25



Consolidated Performance Highlights – Q4 (Y-o-Y)

- **Revenue from Operations** for Q4'FY25 grew by 26.0% to ₹ 508.7 cr as compared to ₹ 403.7 cr in Q4'FY24.
- **EBITDA** for Q4'FY25 grew by 16.2% to ₹ 88.3 cr as compared to ₹ 75.9 cr in Q4'FY24. **EBITDA margin** for Q4'FY25 stood at 17.3% as compared to 18.8% in Q4'FY24.
- **PAT** for Q4'FY25 grew by 9.3% to ₹ 51.3 cr as compared to ₹ 46.9 cr in Q4'FY24. **PAT margin** for Q4'FY25 stood at 10.1% as compared to 11.6% in Q4'FY24.

Consolidated Performance Highlights – FY (Y-o-Y)

- **Revenue from Operations** for FY25 grew by 24.4% to ₹ 1,912.6 cr as compared to ₹ 1,537.1 cr in FY24.
- **EBITDA** for FY25 grew by 27.8% to ₹ 348.4 cr as compared to ₹ 272.7 cr in FY24. **EBITDA margin** for FY25 rose to 18.2% as compared to 17.7% in FY24.
- **PAT** for FY25 grew by 33.7% to ₹ 213.5 cr as compared to ₹ 159.7 cr in FY24. **PAT margin** for FY25 rose to 11.2% as compared to 10.4% in FY24.

Commenting on the results and performance, Mr. Santosh Raveshia, Managing Director, DOMS Industries Limited said:

“We are pleased to report a resilient performance in FY 2025, achieved amidst a backdrop of macroeconomic uncertainty and evolving market dynamics. Our continued focus on execution and operational discipline has helped us deliver an encouraging revenue growth of nearly 25%. This growth was supported by steady performance across our core categories, the launch of new products, and the smooth integration of Uniclax. In recognition of this performance, the Board has recommended a dividend of ₹ 3.15 per share (31.5%), subject to shareholder approval.

As we remain committed to our long-term vision, we continue to invest in expanding our product portfolio, scaling our capacities, and strengthening our market presence. The Board-approved acquisition of a 51% stake in Super Treads Private Limited - a Siliguri-based paper stationery company - aligns well with this strategy. It will enhance our production capabilities in the paper stationery segment and improve our ability to serve the growing demand in East India.

Looking ahead, while we remain watchful of external uncertainties, we are optimistic about a gradual recovery in domestic demand. In FY 2026, we aim to maintain our double-digit growth trajectory, underpinned by planned capacity enhancements in scholastic stationery, office supplies, and paper stationery. With our 44-acre land parcel construction underway in full swing, with anticipated possession of first building by Q3 FY26, and beginning of commercial production slated for Q4 FY26, we're poised to sustain our growth momentum leveraging the expanded capacities. Building on a focused growth strategy and strong business fundamentals, we will continue to drive value creation through prudent, profitable initiatives that position us well for the future.”

About DOMS Industries Limited:

DOMS Industries Limited (“DOMS”/ “the Company”) is one of India’s largest Stationery and Art products company. The company designs, develops, manufactures and sells a wide range of well designed, quality Stationery and Art products, categorised into categories that include, Scholastic Stationery, Scholastic Art Material, Paper Stationery, Kits and Combos, Office Supplies, Hobby and Craft and Fine Art Products.

With an endeavour to continue expanding presence in product lines which are associated through the growing year of kids, children and young adults, the Company, through its recent acquisition of Uniclan Healthcare Private Limited, has forayed into the Baby Hygiene products.

The Company’s products are primarily sold under the flagship brand ‘DOMS’, as well as through other brands/ sub-brands, like C3, Amariz, FixyFix and Wowper and associate brand ClapJoy. The Company’s multi-channel distribution network is spread domestically across India as well as in 50+ countries globally covering the US, Africa, Asia Pacific, Europe and Middle East.

The Company’s keen focus on research and development (R&D), product engineering, backward integrated manufacturing operations, large and diverse product portfolio has enabled DOMS to become the fastest growing Stationery and Art material products company in India in terms of revenue over the past few years. With a focus on excellence and a commitment to consumer satisfaction, the Company has now become a trusted name in the global market. The Company’s long legacy is based on its commitment to quality, dependability and redefining the industry’s future.

Disclaimer : *Certain statements in this “Release” may not be based on historical information or facts and may be “forward looking statements” within the meaning of applicable securities laws and regulations, including, but not limited to, those relating to general business plans & strategy of the Company, its future outlook & growth prospects, future developments in its businesses, its competitive & regulatory environment and management’s current views & assumptions which may not remain constant due to risks and uncertainties. Actual results could differ materially from those expressed or implied. The Company and its management assumes no responsibility to publicly amend, modify or revise any statement, based on any subsequent development, information, or events, or otherwise. This “Release” does not constitute a prospectus, offering circular or offering memorandum or an offer to acquire any shares and should not be considered as a recommendation that any investor should subscribe for or purchase any of the Company’s shares. The financial figures in this “Release” have been rounded off to the nearest ₹ One Cr. The financial results are consolidated financials unless otherwise specified.*

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